

A Plan for Growth in the Stamping Business.

*"Your product has to be absolutely **right**, and you need to produce more with the same number of people and machines. With the help of our Minster equipment, we'll continue to achieve that."*

The contract stamping business is a demanding one. In many ways, it's more demanding today than ever before.

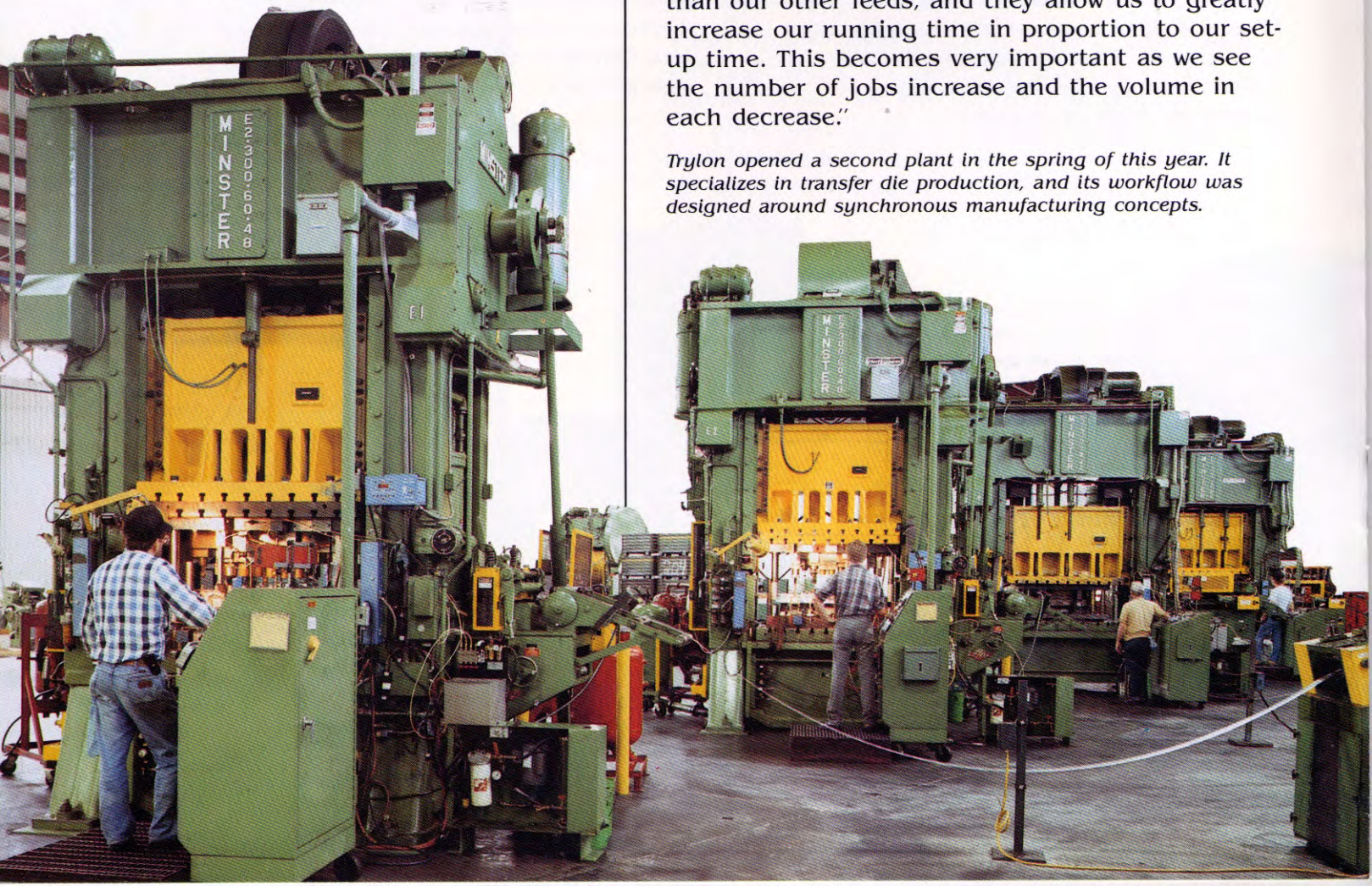
"To continue to be a supplier to automotive, you have to work smarter," says Howard Hughes, vice president-manufacturing, Trylon Corporation (Traverse City, MI).

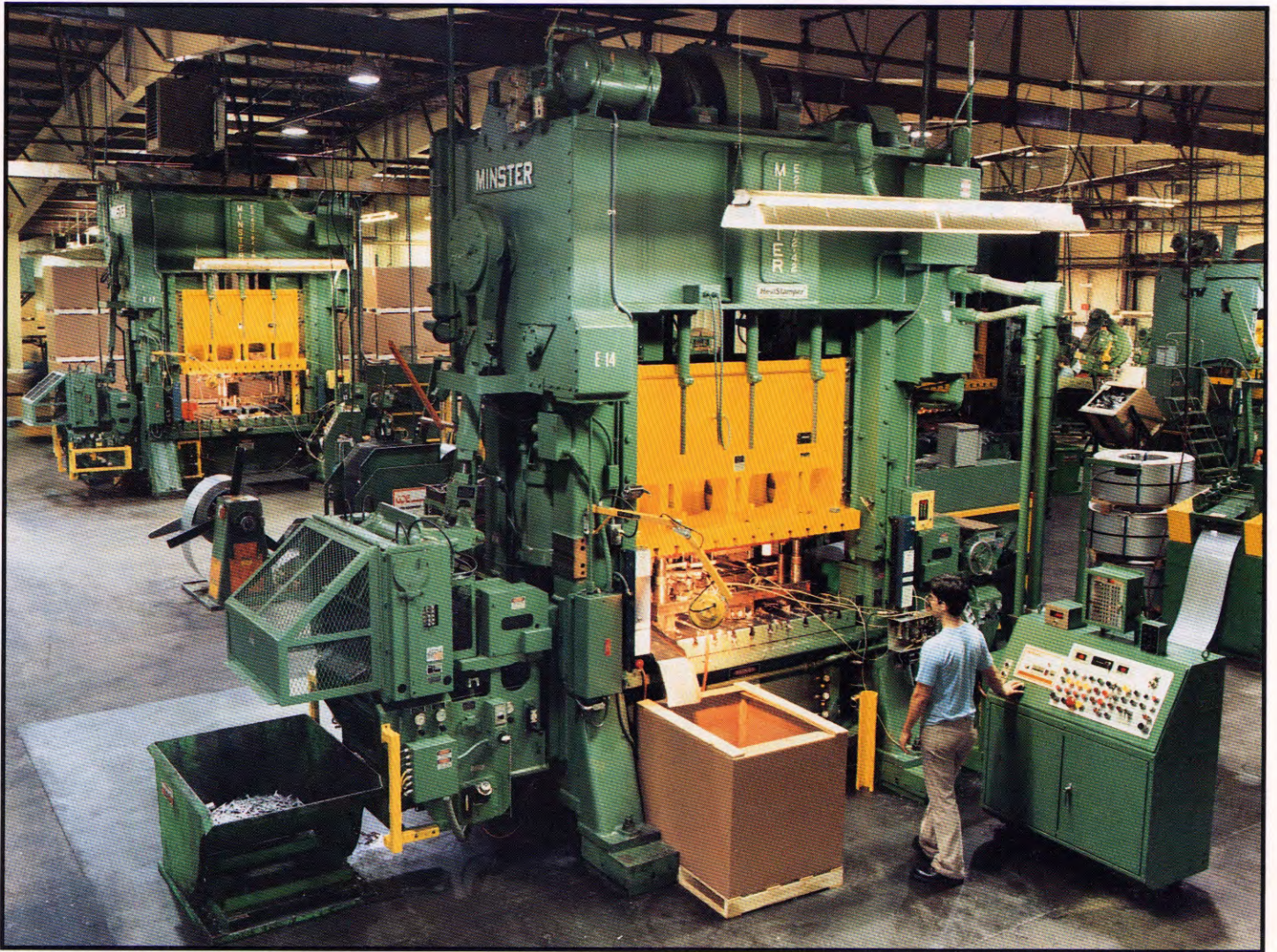
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Trylon supplies contract stampings and stamped assemblies to automotive and related industries. Since starting business in 1970, the company has steadily increased its growth pace. With several additions to the original plant and construction, in 1988, of a new plant, Trylon now has over 140,000 square feet of manufacturing space with sixteen Minster E2 HeviStamper straightside presses and a single-point S1. Another two E2's have recently been ordered.

Trylon's two newest E2 presses are equipped with Minster Electric Feeds. Hughes feels that these feeds are "the ultimate. They're more accurate than our other feeds, and they allow us to greatly increase our running time in proportion to our set-up time. This becomes very important as we see the number of jobs increase and the volume in each decrease."

Trylon opened a second plant in the spring of this year. It specializes in transfer die production, and its workflow was designed around synchronous manufacturing concepts.





The two newest E2 presses at Tylon feature Minster Electric Feeds.

As you might expect, Tylon is heavily committed to Statistical Process Control and Just-In-Time delivery schedules. Making those deliveries depends on avoiding unexpected downtime. "We've developed a great working relationship with Minster," says Hughes. "They're always ready to help us. For instance, at 5 pm one night recently we discovered we had a problem and needed parts. We called Minster, and their repair people got the parts from stock, made sure they got out by express yet that night, and we had them here by 9:30 the next morning."

The stamping business is demanding, but Tylon is up to the challenge. "Our goal every day is to produce zero defect parts with little or no downtime," explains Hughes. "Our Minsters play a big part in our meeting that goal."



Tylon designs and builds all its own tooling and assembly machines.